

The 27th Annual
Greater Washington
Aviation Open

Charity Golf Tournament and Auction

May 11, 2015
Army Navy Country Club
Arlington, Virginia



Dear Friends and Patrons,

We are happy to announce Washington's premier aviation golf and charity event, the 27th Annual Greater Washington Aviation Open (GWAO), is moving to the Arlington, VA campus of the Army Navy Country Club on Monday, May 11, 2015.

For more than 25 years the GWAO has been the one event in Washington that has served to attract aviation industry leaders to the links for a day of friendship, camaraderie, and exceptional generosity.

This year we are very pleased to welcome Congressman Rick Larsen who will be joining us as the 2015 GWAO Honorary Chair. Congressman Larsen serves as the Ranking Member of the House of Representatives' Aviation Subcommittee, has been a strong advocate for aviation interests and recognizes the tremendous importance of aviation in the domestic and global economy. We look forward to giving Congressman Larsen a warm GWAO welcome.

This year we are also excited to offer a more convenient and spectacular location for the GWAO. The Army Navy Country Club in Arlington, VA has just completed a multi-million dollar renovation of its 27-hole course and expansive clubhouse and is the perfect place for us to continue the GWAO's long track record as the preeminent aviation charity event in the nation's capital.

As in years past, following an enjoyable day on the course, the GWAO Board of Directors is happy to host our annual Victory Reception and Dinner. While each year's tournament is different, two things remain the same—the generous support of our sponsors, golf and auction participants and our commitment to raise funds for deserving charities.

We have no doubt that this year's 27th Anniversary GWAO tournament will keep those traditions alive with a great list of silent and live auction prizes available and proceeds for the tournament once again supporting the Corporate Angel Network (CAN) and the Veterans Airlift Command (VAC).

Since 1988, the GWAO has raised nearly \$2 million for a number of deserving charities. We certainly look forward to your participation and support this year as we cross the \$2 million dollar mark!

The GWAO was fortunate to honor Boeing as our Diamond sponsor last year along with several other companies and associations who generously gave more than their Host foursome fee. Their support and that of our many other sponsors, continue to make the GWAO all that it is. We look forward to seeing you at the Army Navy Country Club on May 11!

The GWAO Board of Directors



**U.S. Representative
Rick Larsen**
2015 Honorary Chair

GWAO Board of Directors

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John Provenzano
*National Association of
State Treasurers*

Vice President
Darby Becker
GE Aviation

Treasurer
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Signature Flight Support

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MWAC

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West Advocacy

Don Skiados
*Leadership Communications
& Training*

Ed Hazelwood
Aviation Week

Steve Martin
InterVISTAS Consulting

Michael Robbins
The Moak Group

Paul Feldman
GAMA

Beth Rossman
Honeywell

Sam Whitehorn
McBee Strategic

John Moloney
The Boeing Company

Tournament Format and Fees

GOLF The 2015 Greater Washington Aviation Open will sell out. To ensure your spot in the 27th annual GWAO, please sign up for the tournament as soon as possible.

The format will be a shotgun start, scramble, limited to a reduced number of 216 golfers. Foursomes will be equally dispersed across all three newly refurbished “nines” to speed up play. Tournament hosts will form their own foursomes. Singles will be paired at the discretion of the tournament. It is important that all players register with an accurate handicap or average score to ensure competitive teams and an enjoyable tournament for everyone.

It is the team captain’s (host) responsibility to see that every member’s handicap is validated and posted on the scoreboard prior to the start of the tournament.

Only hosts will be listed under their corporate name. Corporations are expected to enter the tournament as hosts when playing as foursomes.

\$650.Single Golfer, includes Lunch, Victory Reception, and Dinner.

\$2,500Host, if payment received by April 1. Host includes sponsorship of one hole or green, four greens fees, prominent listing in the program, signs at the tournament, and appearance on the GWAO website.

\$2,700Host, if payment received after April 1, includes the above.

Tournament Schedule

MONDAY, MAY 11, 2015

- 10:00–11:45 a.m. Tournament Registration
- 10:45–11:45 a.m. Champion’s Lunch
- 12:00 noon Please be in your cart!**
- 12:15–5:30 p.m. Golf Tournament
- 5:30–6:15 p.m. Victory Reception and Silent Auction
- 6:15–7:30 p.m. Dinner, Trophy Presentation, Awarding of Prizes, Live Auction, and Check Presentations

AWARDS, PRIZES, RAFFLE, AND AUCTION

- Lunch and dinners at fine D.C. restaurants
- First/Business class airline tickets around the world
- Jaguar vehicle complements of Manhattan Bethesda Jaguar
- First class domestic airline tickets
- Luxury resort weekend packages
- Raffles prizes

MORE INFORMATION

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msmanage@cox.net
Website: www.gwao.org

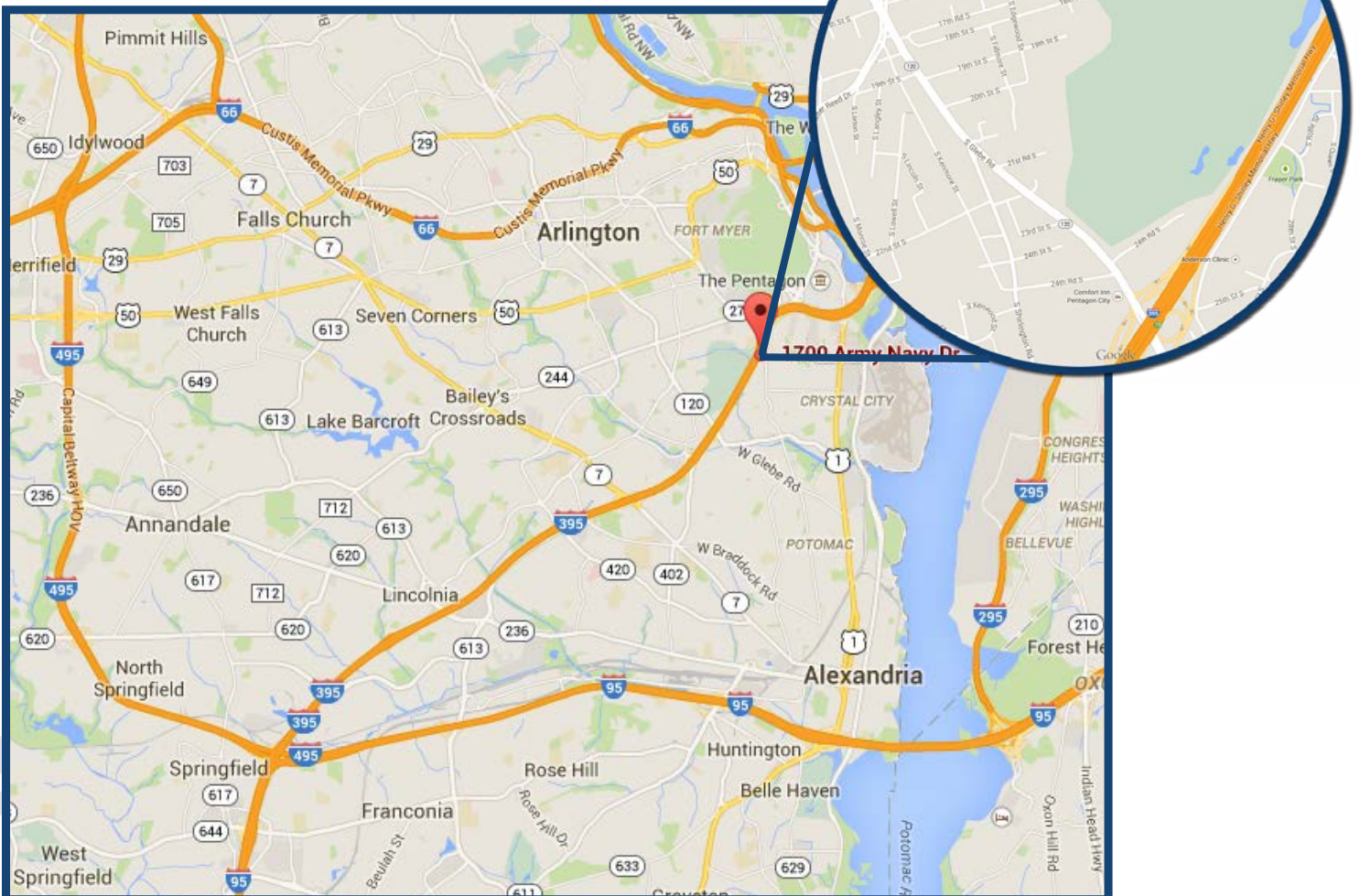
Tournament Directions

DIRECTIONS FROM WASHINGTON, DC:

1. Cross the 14th Street Bridge and follow the signs for 395 South.
2. Stay on 395 South until Exit 7 (Glebe Road). Exit 395 South, stay in the right exit lane and go to the traffic light.
3. At the traffic light, make a right turn on to Glebe Road.
4. Stay on Glebe Road for about ½ mile and make a right turn on to 17th Road.
5. 17th Road quickly splits into 18th Street (right) and 17th Road (left). Bear to the right, which will be 18th Street.
6. Stay on 18th Street until you see the entrance to the Army Navy Country Club.
7. The Clubhouse is straight ahead.

DIRECTIONS FROM THE CAPITAL BELTWAY:

1. Take 395 North to Exit 7B (North Glebe Road).
2. Stay on Glebe Road for about ½ mile and make a right turn on to 17th Road.
3. 17th Road quickly splits into 18th Street (right) and 17th Road (left). Bear to the right, which will be 18th Street and is a residential area.
4. Stay on 18th Street as it will become the entrance to Army Navy Country Club.
5. The Clubhouse is straight ahead.



27th Annual GWAO Sponsorships

\$15,000 Diamond Sponsor

(One sponsorship available)

- Logo included on the tournament gift given to all GWAO participants.
- Complimentary golf foursome.
- Sponsor will receive reserved table for 8 at Victory Reception for sponsor's use for its staff, players, and guests.
- Sponsor's name or logo in all tournament marketing material. Includes the tournament promotional and on-site brochures, website, and e-blast.
- Sponsor's name or logo prominently displayed at the GWAO lunch and reception.
- Listing in follow-up "thank-you" ad to run in aviation trade press including *Aviation Week & Space Technology* and *Air Transport World*.

\$10,000 Platinum/Champions Luncheon Sponsor

(Multiple sponsorships available)

- Complimentary golf foursome.
- Sponsor will receive reserved table for 8 at Victory Reception for sponsor's use for its staff, players, and guests.
- Sponsor's name or logo in all tournament marketing material. Includes the tournament promotional and on-site brochures, website, and e-blast.
- Sponsor's name or logo prominently displayed at the GWAO lunch and reception.
- Listing in follow-up "thank-you" ad to run in aviation trade press including *Aviation Week & Space Technology* and *Air Transport World*.

\$7,500 Grand Raffle Prize Sponsor

(Two sponsorships available)

- Complimentary golf foursome.
- Prominent recognition at the GWAO Victory Reception and recognition as Grand Raffle Prize Sponsor
- Sponsor's name or logo prominently displayed at the GWAO lunch and reception.
- Listing in follow-up "thank-you" ad to run in aviation trade press including *Aviation Week & Space Technology* and *Air Transport World*.

\$6,000 Refreshments on the Golf Courses Sponsor

(Multiple sponsorships available)

- Complimentary golf foursome.
- Signage at refreshment stations, and prominent listing in the on-site brochure.
- Sponsor's name or logo prominently displayed at the GWAO lunch and reception.
- Listing in follow-up "thank-you" ad to run in aviation trade press including *Aviation Week & Space Technology* and *Air Transport World*.

\$5,000 Golf Ball Sponsor

(Two sponsorships available)

- Complimentary golf foursome.
- Corporate logo placed on 2014 GWAO golf balls distributed to all players.
- Sponsor's name or logo prominently displayed at the GWAO lunch and reception.
- Listing in follow-up "thank-you" ad to run in aviation trade press including *Aviation Week & Space Technology* and *Air Transport World*.

\$1,500 Friends of the GWAO

(Multiple sponsorships available)

- Choice of one of the following recognition opportunities:
 - Hole-in-One Insurance Sponsor
 - GWAO Photography Sponsor
 - Driving Range Sponsor
 - Victory Reception Entertainment Sponsor
- Sponsor's name or logo prominently displayed at the GWAO lunch and reception.
- Listing in follow-up "thank-you" ad to run in aviation trade press including *Aviation Week & Space Technology* and *Air Transport World*.

\$250 Closest-To-the-Hole or Longest-Drive Contests

(6 Sponsorships available)

- Special recognition on the course signage and in the program.

Official Registration Form

27th Annual Greater Washington Aviation Open Golf & Victory Reception

It is important that we have your current e-mail address and phone number. Please make sure you include this information below.

Name/Captain _____ Handicap: _____
 Organization _____
 Address _____
 Telephone _____ E-mail _____

Name _____ Handicap: _____
 Organization _____
 Address _____
 Telephone _____ E-mail _____

Name _____ Handicap: _____
 Organization _____
 Address _____
 Telephone _____ E-mail _____

Name _____ Handicap: _____
 Organization _____
 Address _____
 Telephone _____ E-mail _____

I would like the GWAO to attempt to place a Congressional or Administration guest in my foursome. I understand that doing so will limit me to three golfing slots and that placement of all Congressional and Administration guests is at the sole discretion of the GWAO.

ENCLOSED IS MY CHECK FOR:

Tax deductible donation to GWAO in lieu of participation: \$ _____

_____ Victory Reception Guests @ \$150 \$ _____

_____ Single Golfer(s) @ \$650 \$ _____

_____ Host (payment received by April 1) @ \$2,500 \$ _____

_____ Host (after April 1) @ \$2,700 \$ _____

Payment Enclosed \$ _____

MAKE CHECKS PAYABLE TO: Greater Washington Aviation Open

CREDIT CARD INFORMATION:

Name: _____

Address: _____

Card Type: Amex Visa MasterCard

Credit Card Number: _____ Verification Code: _____

Signature: _____ Expiration Date: _____

PLEASE MAIL TO: Greater Washington Aviation Open E-MAIL: msmanage@cox.net
 10221 Steamboat Landing Lane
 Burke, VA 22015

Payments are not fully deductible as charitable contributions. Only the amount of payment that exceeds the value of the return benefit may be deductible, as follows:

| | PAYMENT | COST | CHARITABLE CONTRIBUTION |
|--------------------------|---------|---------|-------------------------|
| Victory Reception: Guest | \$150 | \$95 | \$55 |
| Golf/Reception: Player | \$650 | \$425 | \$225 |
| Host | \$2,500 | \$1,800 | \$700 |

Early Bird Special

If your payment is received by April 1, 2015, the price is \$2,500 for a foursome. After April 1, the price goes up to \$2,700.

Online registrations accepting M/C, Visa, and Amex. To register, online go to www.gwao.org.

Due to the requirements of the Army Navy Country Club and contractual relations, the Greater Washington Aviation Open is not able to offer refunds for any reason. **Only registrations with full payment will be processed.**

Please consult your tax advisor if you have any questions regarding the tax treatment of your payments. The above is not intended to be tax advice. The GWAO is a 501(c)3 non-profit organization.

OFFICE USE ONLY

DATE CK REC'D _____
 CHECK # _____

Past Honorary Chairs

- 2014 • Rep. Sam Graves
- 2013 • Rep. Hal Rogers
- 2012 • John E. “Jack” Potter
- 2011 • Robert “Bob” McCarthy
- 2010 • Clay Jones
- 2009 • Bruce Whitman
- 2008 • Jack Pelton
- 2007 • Pete Bunce
- 2006 • Rep. Joe Knollenberg
- 2005 • Rep. Todd Tiahrt
- 2004 • Gov. Robert Ehrlich
- 2003 • Rep. Martin Olav Sabo
- 2002 • Rep. Don Young
- 2001 • Rep. Hal Rogers
- 2000 • Lynne Russell
- 1999 • Rep. Jimmy Duncan
- 1998 • Sen. Wendell H. Ford
- 1997 • Jim McLean
- 1996 • John Feinstein
- 1995 • Rep. Jimmy Duncan
- 1994 • Rep. Norman Mineta
- 1993 • Rep. Bob Carr
- 1992 • Sen. Conrad Burns
- 1991 • Rep. William F. Clinger, Jr.
- 1990 • Rep. James L. Oberstar
- 1989 • Sen. Wendell H. Ford

2014 Hosts and Sponsors

- A4A
- ALPA
- American Airlines
- Boeing
- Delta Air Lines
- Etihad Airways
- Excelis
- Flight Safety
- GAMA
- Garmin
- GE Aviation
- Gulfstream
- Hawaiian Airlines
- Honeywell
- jetBlue Airways
- Lockheed Martin
- Lufthansa
- NBAA
- Rockwell Collins
- Signature Flight Support
- Swiss
- United Airlines

2014 GWAO Sponsors



FOUR SEASONS HOTEL



Honeywell

Gulfstream®
A GENERAL DYNAMICS COMPANY

American Airlines



jetBlue
AIRWAYS®

Rockwell
Collins

GARMIN®



FREEMAN



HYATT®

BOMBARDIER



Lansdowne Resort

الإتقاد
ETIHAD
AIRWAYS



WWW.
SHIRTBOY
.COM

KEEP CLIMBING



Airlines for America
We Connect the World

Manhattan's
Bethesda Auto

AIRBUS

EXELIS





Corporate Angel Network is the only charitable organization in America whose sole mission is to “maximize cancer patients’ access to specialized treatment, reduce the cost, and increase the ease of travel through the use of empty seats on corporate jets.” Since its founding over thirty years ago, the charity has grown to include more than 500 major corporations (including half of the Fortune 100), flies between 250 and 350 cancer patients each month, and has flown more than 35,000 cancer patients to life-saving treatment since 1981. A team of 50 part-time volunteers and six paid staff work with patients, physicians, corporate flight departments, and leading treatment centers to coordinate the medical travel needs of cancer patients with the scheduled flight activity of participating corporations.

www.CorpAngelNetwork.org



Veterans Airlift Command provides free air transportation to post-9/11 combat wounded and their families for medical and other compassionate purposes through a national network of volunteer aircraft owners and pilots.



Since its inception in 2006, the VAC has recruited over 2,000 aircraft owners and pilots across the country and coordinated flights for some 7,000 passengers over 3.5 million miles with a staff of three.

Our volunteers report that serving these wounded heroes ranks at the top of their flying experiences. Our passengers are simply amazed that this kind of care and personal attention is freely given. This is a mission where love for flying can be combined with individual involvement in a very uplifting charity (we call it “pay back”).

They’ve got heart. They need wings!

FOR MORE INFORMATION CONTACT: Marti Smith | 703.261.5025 | msmanage@cox.net | www.gwao.org